

**ATD - Cascadia Chapter**  
**ATD Chapter Budget vs Actual - Full Year**  
 January through December 2018

	Jan - Dec 18	Budget	\$ Over Budget	% of Budget
<b>Income</b>				
<b>Conference</b>				
Exhibitors	2,000.00	2,000.00	0.00	100.0%
Regis	41,491.00	34,350.00	7,141.00	120.8%
Sponsors	3,000.00	6,000.00	-3,000.00	50.0%
<b>Total Conference</b>	46,491.00	42,350.00	4,141.00	109.8%
<b>EventsRevenue</b>				
ChapterMtgs	4,675.00	5,000.00	-325.00	93.5%
OtherEvents	0.00	10,000.00	-10,000.00	0.0%
VirtualEvents	450.00	1,000.00	-550.00	45.0%
<b>Total EventsRevenue</b>	5,125.00	16,000.00	-10,875.00	32.0%
<b>ProfDevRevenue</b>				
CPLP	0.00	0.00	0.00	0.0%
FoT				
Regis	249.00			
FoT - Other	20,831.00	15,000.00	5,831.00	138.9%
<b>Total FoT</b>	21,080.00	15,000.00	6,080.00	140.5%
GIGs	360.00	0.00	360.00	100.0%
OtherEvents	3,395.00	10,000.00	-6,605.00	34.0%
SIGs	0.00	0.00	0.00	0.0%
<b>Total ProfDevRevenue</b>	24,835.00	25,000.00	-165.00	99.3%
<b>X-MbrSvcsRevenue</b>				
<b>Membership</b>				
Hardship	197.50			
NatlDues	1,006.00	0.00	1,006.00	100.0%
Regular	19,481.00	20,000.00	-519.00	97.4%
Student	79.50			
YoungProf	1,682.00	2,000.00	-318.00	84.1%
<b>Total Membership</b>	22,446.00	22,000.00	446.00	102.0%
<b>Total X-MbrSvcsRevenue</b>	22,446.00	22,000.00	446.00	102.0%
<b>Z-OperationsRevenue</b>				
CHIP	2,687.10	4,000.00	-1,312.90	67.2%
Interest	1.98	10.00	-8.02	19.8%
MailingList	75.00			
OppFund	914.65	300.00	614.65	304.9%
Sponsors	0.00	1,000.00	-1,000.00	0.0%
<b>Total Z-OperationsRevenue</b>	3,678.73	5,310.00	-1,631.27	69.3%
<b>Total Income</b>	102,575.73	110,660.00	-8,084.27	92.7%
<b>Gross Profit</b>	102,575.73	110,660.00	-8,084.27	92.7%
<b>Expense</b>				
<b>ConferenceExpense</b>				
Committee	512.66	300.00	212.66	170.9%
Equipment	6,939.00	7,000.00	-61.00	99.1%
Exhibitors	2,364.70	1,750.00	614.70	135.1%
Facility	2,214.00	2,200.00	14.00	100.6%
Food	15,791.97	15,000.00	791.97	105.3%
Giveaways	0.00	200.00	-200.00	0.0%
Marketing	228.00	300.00	-72.00	76.0%
SpeakerExp	625.00	400.00	225.00	156.3%
SpeakerFee	1,000.00	2,000.00	-1,000.00	50.0%
Supplies	2,531.80	2,000.00	531.80	126.6%
<b>Total ConferenceExpense</b>	32,207.13	31,150.00	1,057.13	103.4%
<b>EventsExpense</b>				
ChapterEvents	2,311.67	3,000.00	-688.33	77.1%
OtherEvents	0.00	500.00	-500.00	0.0%
VirtualEvents	0.00	0.00	0.00	0.0%
<b>Total EventsExpense</b>	2,311.67	3,500.00	-1,188.33	66.0%

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<b>ProfDevExpense</b>				
CPLP	0.00	0.00	0.00	0.0%
FoT	892.48	0.00	892.48	100.0%
GIGs	17.30	0.00	17.30	100.0%
OtherEvents	3,901.19	2,000.00	1,901.19	195.1%
SIGs	0.00	0.00	0.00	0.0%
<b>Total ProfDevExpense</b>	<b>4,810.97</b>	<b>2,000.00</b>	<b>2,810.97</b>	<b>240.5%</b>
<b>X-MbrSvcsExpense</b>				
Engagement				
Postage	191.75			
Engagement - Other	0.00	500.00	-500.00	0.0%
<b>Total Engagement</b>	<b>191.75</b>	<b>500.00</b>	<b>-308.25</b>	<b>38.4%</b>
MemberEvents	0.00	500.00	-500.00	0.0%
Volunteer				
Supplies	5.89			
Volunteer - Other	0.00	1,000.00	-1,000.00	0.0%
<b>Total Volunteer</b>	<b>5.89</b>	<b>1,000.00</b>	<b>-994.11</b>	<b>0.6%</b>
<b>Total X-MbrSvcsExpense</b>	<b>197.64</b>	<b>2,000.00</b>	<b>-1,802.36</b>	<b>9.9%</b>
<b>Z-OperationsExpense</b>				
Board				
ALC	1,000.00	2,000.00	-1,000.00	50.0%
Mtgs	667.95	1,000.00	-332.05	66.8%
NatDues	483.30	1,600.00	-1,116.70	30.2%
PrezCircle	0.00	250.00	-250.00	0.0%
Transition	0.00	100.00	-100.00	0.0%
<b>Total Board</b>	<b>2,151.25</b>	<b>4,950.00</b>	<b>-2,798.75</b>	<b>43.5%</b>
CPA/Legal				
CPA	900.00	1,000.00	-100.00	90.0%
<b>Total CPA/Legal</b>	<b>900.00</b>	<b>1,000.00</b>	<b>-100.00</b>	<b>90.0%</b>
Fees, Insurance, Taxes				
CCFees	4,229.47	4,000.00	229.47	105.7%
Insurance	690.00	700.00	-10.00	98.6%
Licenses	0.00	100.00	-100.00	0.0%
Taxes	150.00	150.00	0.00	100.0%
Fees, Insurance, Taxes - Other	34.80			
<b>Total Fees, Insurance, Taxes</b>	<b>5,104.27</b>	<b>4,950.00</b>	<b>154.27</b>	<b>103.1%</b>
Marketing				
MarketingMaterials	0.00	0.00	0.00	0.0%
<b>Total Marketing</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
OfficeAdmin				
Phone	645.52	700.00	-54.48	92.2%
Postage	50.00	200.00	-150.00	25.0%
Supplies	337.69	250.00	87.69	135.1%
<b>Total OfficeAdmin</b>	<b>1,033.21</b>	<b>1,150.00</b>	<b>-116.79</b>	<b>89.8%</b>
Staff				
Admin	7,480.00	7,680.00	-200.00	97.4%
ED	41,400.00	41,280.00	120.00	100.3%
<b>Total Staff</b>	<b>48,880.00</b>	<b>48,960.00</b>	<b>-80.00</b>	<b>99.8%</b>
Tech				
Domain	0.00	50.00	-50.00	0.0%
ISP	1,555.78	1,500.00	55.78	103.7%
ProgrammingSvcs	1,770.00	5,000.00	-3,230.00	35.4%
Tools	2,104.43	1,500.00	604.43	140.3%
<b>Total Tech</b>	<b>5,430.21</b>	<b>8,050.00</b>	<b>-2,619.79</b>	<b>67.5%</b>
<b>Total Z-OperationsExpense</b>	<b>63,498.94</b>	<b>69,060.00</b>	<b>-5,561.06</b>	<b>91.9%</b>
<b>Total Expense</b>	<b>103,026.35</b>	<b>107,710.00</b>	<b>-4,683.65</b>	<b>95.7%</b>
<b>Net Income</b>	<b>-450.62</b>	<b>2,950.00</b>	<b>-3,400.62</b>	<b>-15.3%</b>